









How to Show Your Clients You Love Them ❤️



-  Send them a Welcome Package when they say yes!
Click here to find out what to include in your Welcome Package
-  Create something new to help with their next step. It could be your next big thing!
-  Send them a personalised email to offer them a spot in your new program - before anyone else.
-  Connect regularly to check in on how they are going, their wins, or what they're struggling with.
-  Listen: ask open questions, find out what they're real issues, worries, roadblocks are
-  Be honest - but over deliver. Be reasonable about what is achievable & surprise them if you can.
-  Make it easy for them - set up a streamlined flow of processes and information that's quick and easy to use.
-  Share their successes (if it's appropriate). Share their wins, promote them on social media - spread the love!

For more information on Client Onboarding & Nurturing, go to www.aerliewildy.com